

DIA Global Annual Meeting

Program Participant Readiness Webinar: Driving Insights into Actions – Part 1

Wednesday, February 28, 2019 10:00 – 11:00 AM ET





Welcome Global Annual Meeting Session Chairs and Speakers!

Please feel free to provide feedback and questions during the webinar via the Q&A feature.

There will be a Q&A panel at the **end** of the session.

Questions and feedback will be addressed, at the end, during the Q&A panel discussion.



Why Have we Called You all Here?

- This June, the DIA Global Annual Meeting will host thousands of professionals in the biopharmaceutical and medical device communities from more than 50 countries.
- We have a tremendous slate of program participants, YOU, coming from all over the globe and spanning the entire life sciences spectrum!
- As program participants moderators, session chairs, speakers, panelists and instructors – you have a <u>major</u> role in the success of this meeting!
- This webinar is designed specifically to provide guidance to you in preparation for the meeting. We are delighted to be working with you to support the development of an outstanding experience for all of our attendees.

3 **D**

Introducing Today's Presenters



Ann Meeker-O'Connell

Vice President, Global Head, Quality Assurance

IQVIA

Member of the DIA Annual Meeting Program Steering Committee



Meredith Kaganovskiy

Sr. Project Manager, Annual Meeting, DIA



Jonathan Andrus

Chief Business Officer Clinical Ink Member of the DIA Annual Meeting Program Committee



Robin Whitsell

President
Whitsell Innovations,
Inc.
Member of the DIA

Annual Meeting
Program Committee



Maureen Lamplugh

Annual Meeting Project Specialist DIA



Pauline Sylvester

CE Manager, Americas, DIA

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During this Webinar, We will Cover



Global Annual Meeting Overview: Audience Profile and Session Formats



This webinar is filled with a multitude of reference information and tips to aid in your role as a Program Participant for DIA!



Planning a Stress-Free Session



Promoting your participation: Social Media Basics



Continuing Education and Credits



Important Deadlines



Think DIA

Meredith O. Kaganovskiy, CMP Sr. Project Manager, Annual Meeting - DIA







Neutral. Global. Multidisciplinary.

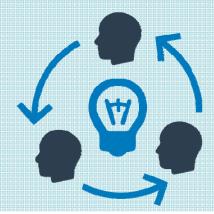


VISION

DIA – Igniting Conversations and Bridging Gaps to Drive Positive Change in Healthcare



DIA is a *global* association that mobilizes healthcare and life science professionals...

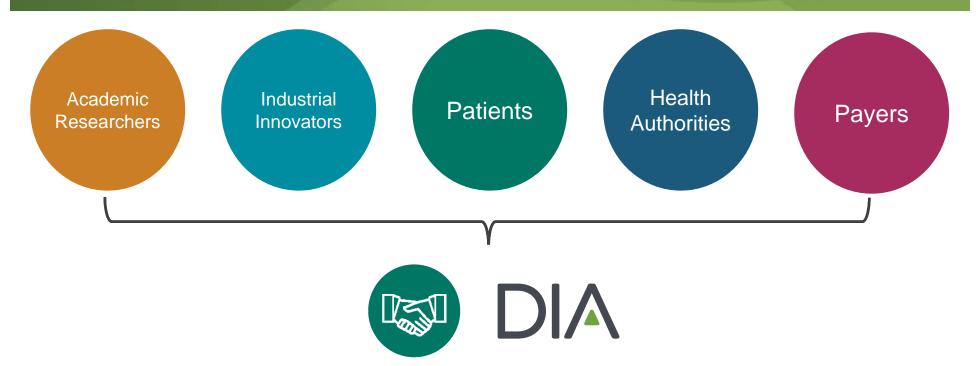


...from across *all areas of expertise* to engage with patients, peers, and thought leaders...



...in a *neutral environment* on the issues of today and the possibilities for tomorrow

Tens of Thousands of Individuals Sharing Knowledge to Advance Healthcare



Providing healthcare stakeholders with needed insights enabling them to bring safe, efficacious and accessible products to patients

Neutral

Global

Multidisciplinary

About the Global Annual Meeting

Everyone passionate about working at the global intersection of science, healthcare, and regulation come together at DIA. No barriers, just dialogue among thought leaders and regulators who may not otherwise connect.

As the largest, longest-running event in the life sciences industry, this gathering is designed to foster the international exchange of actionable insights to improve health globally through the advancement of lifesaving medicines and technologies.



As Program Participants for the DIA Global Annual Meeting: You Play a Critical Role in Keeping our Gears Turning



Brief Overview of the DIA Annual Meeting Audience Members and Expectations

Meredith O. Kaganovskiy, CMP Sr. Project Manager, Annual Meeting - DIA





38%

Director

23%

Manager

11%

Vice President

7% Clinical 6%

President/CEO

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Key Reasons Why Folks Attend DIA



Access New Knowledge that Stimulates
New Thinking



Leverage Communities for Continuous

Leadership Connectivity



Connect with Global Influencers to Collaborate on Actionable Solutions



Address Specific Career Development Needs

13 Education Tracks



Clinical Safety and Pharmacovigilance



Clinical Trials and Clinical Operations



Data and Data Standards



Medical Affairs and Scientific Communication



Patient Engagement



Preclinical Development and Early-Phase Clinical Research



Project Management and Strategic Planning



R&D Quality and Compliance



Regulatory



Regulatory CMC and Product Quality



Statistics



Value and Access



Professional Development

The DIA Global Annual Meeting Audience:



- While primarily attended by individuals from North America; will also attract individuals from Europe, Latin America and Asia Pacific and our content is expected to reflect a global perspective
- At its core includes individuals that have been in the industry for 10+ years.
- Expect more in-depth perspective of the content and real world application versus high level overview.
- Is very **SENSITIVE TO commercial bias**

Most Critical Points about our audience

Point from Evaluation

3 Goals to Keep in Mind when Your Preparing Content

1. Have a global focus or perspective

if applicable to your content

2. You are encouraged to have <u>interdisciplinary</u> content

- Your topic may have a broader interest beyond the traditional participants that attend sessions within this track.
- Many attendees opt to personalize their experience by mixing and matching sessions within a variety of tracks

3. Provide examples of <u>real-world application</u>.

What are the lessons learned and experiences to share?

Global Annual Meeting Learning and Session Formats

Meredith O. Kaganovskiy, CMP Sr. Project Manager, Annual Meeting - DIA



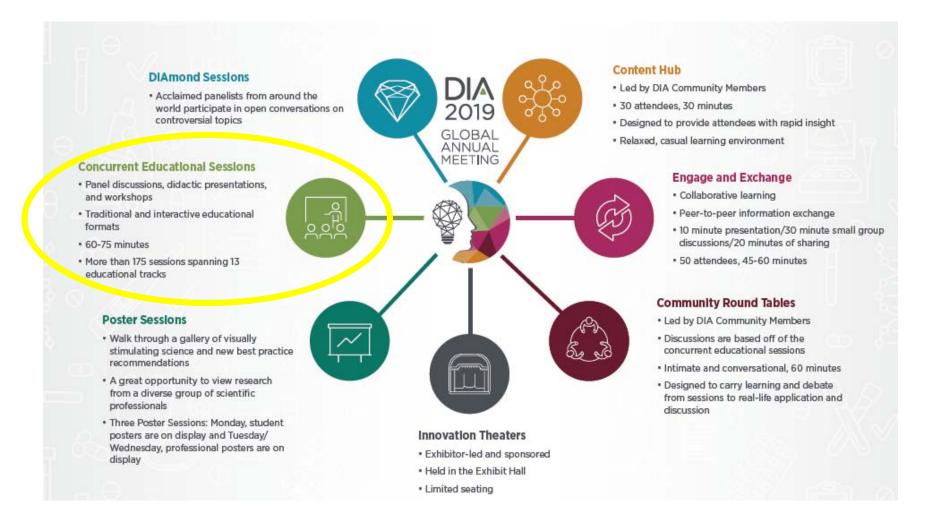
A New Way to Approach Session Planning



Give as much attention to PARTICIPATION as you do to information

Conferences have grown beyond attending just to listen to someone speak; we have the internet for that. Instead, face-to-face events should be about engagement, participation, and discussion, as a means to learn beyond listening to information

Learning Formats



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Session Formats: Staging Arrangements



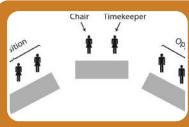
Talk Show

- Panel discussions
- •This set is perfect for hosting a conversation of 2 or more panelists; no head table is used, panelists often sit in nice chairs set in a semicircle to allow panelists to connect with one another and the audience



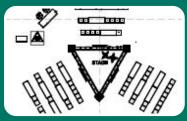
Runway

- Didactic
- •Works best with 1 speaker presenting at a time; great for story telling, this set brings the speaker closer to the audience; speaker(s) must be comfortable walking while talking.



Debate

- Didactic
- •Ideal for presenting opposing sides of an issue; the stage to be set with two lecterns or sets of tables with a central head table for moderators



Theatre in the Round

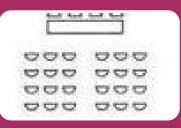
- Didactic or small moderated discussion
- •Staging enhances presentations that can be shared via a storytelling method or via a moderated conversation; great for introducing a more immersive environment; allows for a strong connection between the speaker(s) and audience
- •Warning: this is a 360° stage; speakers must be comfortable with being surrounded by the audience

Session Formats: Seating Arrangements



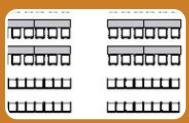
Cabaret or Crescent Round Sets (Workshop Rooms)

- •Either interactive or didactic presentations
- •This seating style is great for bringing the audience in closer to the speaker(s). Works well for speakers that enjoy the storytelling method of presenting; seating works for both audience discussions or didactic presentations



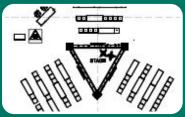
Theatre Set

- Didactic
- •Traditional meeting room seating; rows of tables with chairs or just chairs set facing the stage
- •Ideal for topics that are meant to be informative and often have a large amount of data to present



Mixed Seating

- Didactic
- •A combination of classroom style, theatre seating, crescent rounds, and high cocktail tables give s attendees the opportunity to choose how they would like to sit or even stand during the presentation.



Theatre in the Round

- Didactic or small moderated discussion
- •Staging enhances presentations that can be shared via a storytelling method or via a moderated conversation; great for introducing a more immersive environment; allows for a strong connection between the speaker(s) and audience
- •Warning: this is a 360° stage; speakers must be comfortable with being surrounded by the audience

Session Tools

Look for the request form at the end of April!

Audience Response System (ARS)

- Our system allows presenters to embed interactive activities directly into their presentation. The audience responds via SMS texting on their phones or through the DIA App.
- Can be utilized with any session room format

CatchBox

- A tossable microphone that makes Q&A lively
- Most effective in a workshop room set (e.g. crescent rounds)







Session Planning Tools are Available NOW in Speakers Corner



Planning Resources for Session Chairs!



Tips for Q&A Success: As the Session Chair/Moderator

- Announce the Q&A session timing at the beginning of the session: This
 accomplishes two things:
 - Your audience is reassured that they will get to ask their questions
 - 2. Your audience is encouraged to start thinking of questions.
- As the Q&A session begins, let your audience know how much time you have: "We have about fifteen minutes for your questions." and how the Catchbox will be used (prep notes will be kept at the podium; see copy on next page)
- Don't end the Q&A session abruptly. Let the audience know: "We have time for two or three more questions."
- When your speakers have finished answering questions, repeat the main theme or key messages of your session, or repeat the call to action if applicable. This technique will bring closure to the process and reinforce your messages.

How to Have a Stress-Free Session

Jonathan Andrus, M.S, CQA, CCDM
Chief Business Officer, Clinical Ink &
Data and Data Standards Track Chair
– DIA 2019 Global Annual Meeting



Having a Strategy For Your Session is Key



- Understand the overall objective of your session
- Work with your presenters to ensure that their respective content aligns with and supports that objective
- Ensure that the content of each presentation compliments and, preferably, builds on each other

Some Take-a-ways from Session Surveys - 2018

- 1. Need More Advance Content/Sessions
- Increase efforts in encouraging sessions to deliver take-a-ways and to provide examples of real-world application
- 3. Ensure your session is being accurately described. The session description and learning objectives <u>must match</u> what will be presented.

Overall Logistics

How are you all going to connect?

- How often will you meet?
- Try to schedule regular calls early with everyone... trying to schedule ad hoc calls can be tricky (or impossible) – make sure that you take minutes/actions and share with all

Timelines/Deadlines

- In addition to the DIA deadlines, set your own interim milestones to make sure you get things done
- FOLLOW UP with your speakers on slides and any other commitments – offer help, if needed – reach out to your shepherd, too.
- Ensure you leave time for speakers to get their slides cleared by their employers, if applicable (especially if they have to do so with drafts before they can share those with you)
- Proactively reach out to DIA for clarification if you're not sure don't wait for the reminder

YOU are accountable

• Set meetings, follow up on timelines, send reminders, etc.

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Think Outside the Box

- Consider different ways of presenting information
 - Presentations, Panel Discussions
 - Live Polling
 - Debate
 - If you don't have a case study, can you make one up?
- Be open to working with different room setups be flexible

DIA Resources:

Visit Speakers Comer for Look Books on Polling, Using a Catch Box Mic, and Session Formats

You have experts – manage them appropriately

- Your role as session chair is to lead these experts for 60-75 minutes
 - What expertise and perspective do they bring? Make sure you leverage it!
- Weave key takeaways throughout the session, but watch for redundant content
 - Repetition of a message can be good when appropriate, but redundancy of message is not!
 - Ideal if speakers refer to points that other speakers in the session made – requires coordination in advance
 - Ask your speakers to end their presentations with a takeaways/summary slide
- Rehearse in advance
 - By teleconference, before the meeting
 - In person, at the meeting share a drink/meal and rehearse!
 - Time the presentations and make sure you leave time for Q&A

Timing is key...

- Ask your presenters to arrive in the room at least 15 minutes before the session – reduces anxiety for you!
 - Ensure you have contact info as well for any last minutes issues
- Nothing derails a great session more than by having one (or more!) of your speakers speak much longer than you had planned...
 - Review slides in advance good rule of thumb is no more that 1 slide per minute of presentation time
- Not having adequate time for Q&A is a common complaint – don't let this happen to your session
 - Let your speakers know that you will give them a time check

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Speaking of Q&A ...

- Prepare a few questions to kick things off, just in case
 - Share your questions with the panel in advance to allow them to prepare
 - Consider prompting people who you know will attend the session to ask questions (personal touch)
 - Ask your presenters to share some questions, too
 - If there is a point that they want to make that wasn't in their presentation, or something they want to emphasize. These make great questions!

DIA Resource:

Plan for Q&A success with our guide with guick tips and tricks to make a big difference in your session/forum

Be grateful!

- Thank your presenters!
 - At the session and via email after the annual meeting



Shout it Out! Tips for Promoting Your DIA Session

Robin Whitsell, BA, BPh Founder and President Whitsell Innovations, Inc.



Robin Whitsell



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Why So Noisy?

- Your Network
- Your Peers
- Your Track
- Your Expertise



Leverage LinkedIn

- Plan posts for LinkedIn at 4 weeks, 2 weeks, and the week before your presentation
 - Name of presentation
 - Location
 - Co-presenters' names
 - Hints of what attendees will learn
- Post more frequently if you have a relevant article to post – then tag your presentation



Reinforce the Message

I'm speaking!

~2 Weeks Before the Meeting if you aren't able to add it to your signature sooner



Be sure to insert this direct link to the DIA 2019 website:

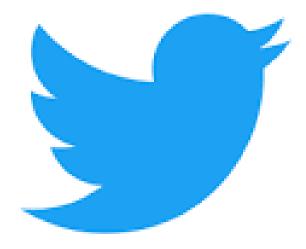
http://www.diaglobal.org/en/flagship/dia-2019?utm_medium=socialmedia&utm_source=socialmedia&utm_content=DIA_2019_speaker_badge&utm_campaign=19001&utm_type=aq_

https://www.diaglobal.org/en/conference-listing/annual-meetings

Tease With Twitter

- Set Twitter with teasers at weekly intervals, up to 2 months before (if you have enough content)
- Do a "Thrilled to Present!" the week before
 - Name of presentation
 - Location
 - Co-presenters' names
 - Hints of what attendees will learn





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Say it with a Selfie





- Post a selfie when you arrive at the conference
- Reiterate:
 - Name of presentation
 - Location
 - Co-Presenters' names
 - Hints of what attendees will learn





Happy to be at #DIA2019! Come see me present on [topic] on [day] at [time] in [location].

Pro Tip: Don't Be Self Conscious

- Images are Popular
 - Tweets with images receive:
 - √ 89% more favorites
 - ✓ 150% more retweets

Than tweets without them!

- And More Memorable
 - After 3 days, people remember:
 - √ ~ 10% of information they hear
 - √ 65% if a relevant image is paired with that same information



source: https://blog.bufferapp.com/the-power-of-twitters-new-expanded-images-and-how-to-make-the-most-of-it And https://www.brainrules.net/vision

Be Hashtag Happy

While attending other sessions, post pearls to the conference hashtag

#DIA2019





Example from last year

Hone in With That Hashtag

- On the day(s) of your presentation, tweet the details of your presentation
- "Join me today at [date/location/time] to talk about..."

Join me today at the Content Hub at 2pm to talk about Powerful Presentations! #DIA2019



Don't!

DON'T:

- Add your "I'm Speaking" too far in advance
- Spam-post vacuous content
 - Unnecessarily noisy
 - Compromises credibility
 - Alienates followers and other attendees
 - Easy to ignore





Come to Booth #1140 to talk about medical device writing for MedDev, Rev 4 #DIA2019 #MedicalWriting

Repeat the same content in a short time window



Chronicle

Keep a running list of conference highlights and gems for post-conference engagement



http://www.asurest.com/assets/seven-tips-for-writing-your-personal-property-disposition-list/

Continuing Education Overview

Pauline Sylvester CE Manager - DIA



DIA Applies for CE Accreditation From



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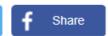
How Do I Know What CE My Session will be Designated for?

#106: Signal Management: Separating Needles From Haystacks

Sign up or log in to save this to your schedule and see who's attending!







Component Type: Session

Level: Intermediate

CE: ACPE 1.25 Knowledge UAN: 0286-0000-18-519-L04-P; CME 1.25; IACET 1.25; RN 1.25

The session will discuss signal management throughout the lifecycle and how to transition from the pre-approval to the post approval setting. In the post-approval setting, we will concentrate on signal management requirements in EudraVigilance and provide some examples of how companies are addressing the requirements.

The speakers have broad experience and represent the perspectives of CROs, large pharma and small biotech companies.

Learning Objectives

Describe the key elements of a signal management process throughout the lifecycle; Identify the requirements of signal management in EudraVigilance and formulate best practices.

Credit information will be viewable within the online program

CE credit
calculations and
Assignments
are expected to
be available by
mid April



DIA Policy Concerning Promotion of Products and Services from the Podium at DIA-Sponsored Programs

Very Important!

- All presentations must be fair, balanced and free of commercial bias.
- Presentation <u>must not be commercial or promotional.</u>
- Company logo (if you represent a commercial interest) may not appear on any slides in the presentation.
- Speaker <u>clothing may not carry logos</u> or <u>other</u> <u>company specific emblems</u>.
- Review the Promotion from the Podium Guidelines Document (refer to Speakers Corner)

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Faculty Disclosure

Very Important!

- Required by all accrediting bodies
- Disclosure of Relationships must be submitted, reviewed and, if needed, resolved prior to date of event
- Disclosure summary provided to attendees prior to the event, and in the meeting room
- Last minute faculty replacements, at the podium (documented)

IF you haven't already submitted a disclosure, please visit Speakers Corner to complete a brief online disclosure form.

Deadline to Disclosure: May 2



Next Steps and Deadlines

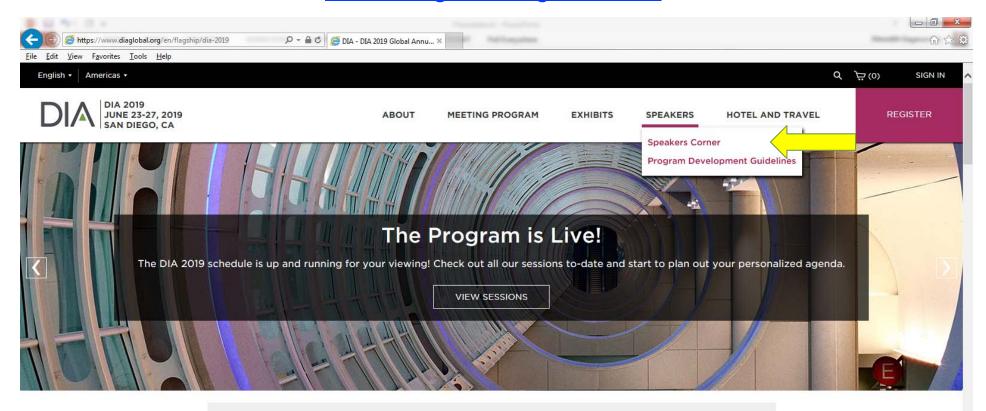
Maureen Lamplugh
Annual Meeting Project Specialist - DIA



Speakers Corner: Your 1 Stop Shop for the Global Annual Meeting!

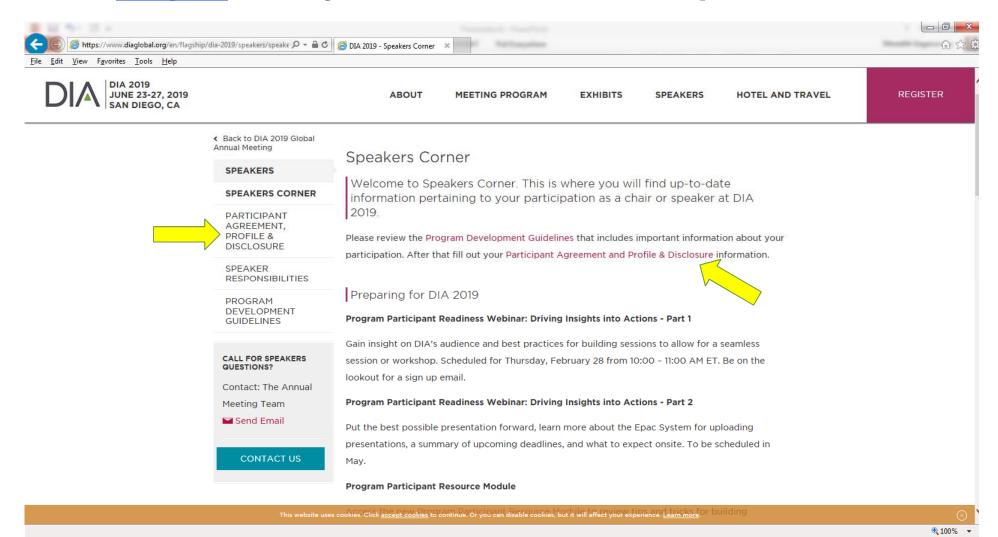
Speakers Corner is located on the DIA Global Annual Meeting website, within the "Speakers Menu", and is the GO TO for ALL PROGRAM PARTICIPANTS for core pieces of planning information

www.DIAglobal.org\DIA2019



Accessing and Navigating Speakers Corner

Log in with your DIA user id and password



List of Action Items- Make sure...

- You have a completed disclosure and speaker release information on file for DIA 2019
 - Prior to the meeting, program participants without a completed disclosure and/or speaker release on file will not be able to participate in the program - per our accreditation providers' quidelines
- DIA has the most complete session information on file
 - **FASTEST way to check** view the online program at https://www.diaglobal.org/en/flagship/dia-2019/program/sched
- For the printed program, all program information must be complete/final by April 12, 2019. Additional session information received after the April 12 will appear within the DIA App and online program agenda.
- DIA has your photo and bio on file
 - Send a high-resolution photo headshot, in jpg format, to AnnualMeetingProgram@DIAglobal.org. Please include DIA 2019 photo headshot in the subject line
 - A brief biography (750-character limit), can be submitted and/or updated within Speakers Corner

Summary of Important Dates:

- April 12 deadline for information submitted to be included in the final printed program. Updates can still be submitted and they will be updated in the DIA mobile app and online Program Agenda
- Last week of April DIA PPT templates to be made available
- May 2- EPAC website opens for PPT upload and email sent from EPAC administration with instructions on how to upload presentations; Deadline for submitting a CE disclosure
- June 14- final deadline for upload to allow review time
- ▶ June 17-21 presentation review period

Additional information on these deadlines will be shared via email and discussed during part 2 of this webinar (in early May)

Need Assistance

- Whenever you have a question or need assistance, please send an email or call Maureen Lamplugh at:
 - AnnualMeetingProgram@DIAglobal.org
 - +1-215-442-6115







It's Q&A Time!

We'll do our best to triage as many questions as possible.

Remember: to submit a question, use the Q&A feature found on the lower right side of the screen.

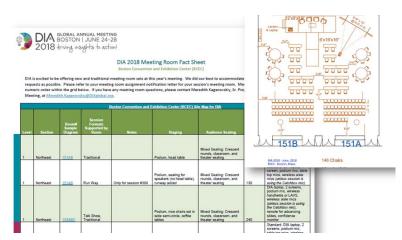




MORE Session Planning Resources Coming Soon!

- Session Planning Check List (by end of February)
- **▶ DIA 2019 Meeting Room Fact Sheet** (beginning of April)
 - a high level summary of meeting room information to aid in your session planning
- Program Participation Readiness WEBINAR Part 2
 - To be Scheduled in early May
 - Highlights include:
 - Using our EPAC slide management system
 - Giving Effective Presentations
 - On-site Expectations





Thank You for Attending!

